



Genea Joins Siemens Connect Ecosystem

IRVINE, Calif. – January 24, 2019- Siemens and Genea today announce that the latter organization has joined the growing Siemens Connect Ecosystem, which today connects experts in this innovative network of business and solution developers.

“Genea is looking forward to building on our successful track record of servicing Siemens’ buildings across the country,” says Genea VP of Sales Robert Vail. “Joining Siemens Connect Ecosystem will allow us to help more property teams deliver a modern, smart building experience for overtime HVAC fulfillment and billing to their tenants.”

The Siemens Ecosystem pulls together the tools, processes, training, and support necessary for third-party solution providers to successfully create solutions that integrate seamlessly with Siemens’ platforms, including Desigo CC, the APOGEE Automation System, and related platforms.

“As more and more connected devices enable us to deliver on the promises of a truly intelligent building, organizations must be able to adapt quickly and advance smart building operations and performance. The Siemens Connect Ecosystem is our answer to this digital transformation, which lets us all create places perfectly designed for their purpose,” says Brad Haeberle, VP of Solutions and Service at Siemens.

Genea’s Overtime HVAC software allows tenants in multi-tenant office buildings to request overtime HVAC service at a moment’s notice from their smartphone or computer, eliminating the need for 24-hour advanced notice and pre-programming of the building management system. This helps property teams run their buildings more efficiently, while also giving tenants a sense of control and eliminating back and forth with the building’s property team.

Aligned perfectly with the goals of the Siemens Connect Ecosystem, Genea’s software builds on the strength of Siemens’ platforms to deliver the smart building experience to the commercial real estate industry. Pairing Genea and Siemens allows building teams to save energy, save time, and deliver a better experience to their tenants.

[About the Siemens Connect Ecosystem](#)

By 2020, there will be more than 20 billion connected devices in smart buildings, and the ability to quickly adapt and advance smart building operation is more critical than ever. The Siemens Connect Ecosystem brings together experts in software development, IT, cybersecurity, remote and digital services, and business intelligence in a searchable catalog of partner use case solutions and documentation. A thriving software ecosystem supports the digital transformation, helping our customers create places that are perfectly designed for their purpose and granting them the freedom to focus on the goals that drive their business forward.

[About Genea](#)

Genea helps property teams eliminate the painful, manual processes around overtime HVAC requests, submeter management, and tenant billing. Genea’s software is implemented in over 150 million square feet of office space, helping hundreds of property teams modernize their tenant billing experience. The software is backed by 24/7 support and monitoring from Genea’s US-based service team, resulting in a 99% customer retention rate. For more information, visit www.getgenea.com.

About Siemens

The Siemens Building Technologies Division (Buffalo Grove, Ill.) is the North American market leader for safe and secure, energy-efficient and environment-friendly buildings and infrastructures. As a technology partner, service provider, system integrator and product vendor, Building Technologies has offerings for fire protection, life safety and security as well as building automation, heating, ventilation and air conditioning (HVAC), and energy management. Siemens' Total Energy Management approach helps customers consume sparingly, spend wisely, generate responsibly, and analyze continuously.

Siemens Corporation is a U.S. subsidiary of Siemens AG, a global powerhouse focusing on the areas of electrification, automation and digitalization. One of the world's largest producers of energy-efficient, resource-saving technologies, Siemens is a leading supplier of systems for power generation and transmission as well as medical diagnosis. With approximately 379,000 employees in 190 countries, Siemens reported worldwide revenue of \$94.0 billion in fiscal 2018. Siemens in the USA reported revenue of \$23.7 billion, including \$5.0 billion in exports, and employs approximately 50,000 people throughout all 50 states and Puerto Rico.

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